



DTX Professional Development Curriculum Overview

- 1. Introduction:** This training provides participants with a compressive overview of DTX. We will discuss individual workstyles using the DiSC assessment, communication fundamentals and current trends in digital transformation. This session is meant to give you the context and tools needed to make DTX a valuable learning experience.
- 2. Project, Program and Stakeholder Management:** This training highlights the importance of the 5 project management domains. Participants will increase their competency in meeting facilitation and stakeholder communication. Formal knowledge of this topic is a cornerstone of our solution and ability to execute on this is a major part of our joint offering.
- 3. System Development Life Cycle:** Through this training, participants will learn the vocabulary of IT systems development and the key elements of Scrum/Agile. Participants will discover the risks and rewards of SDLC methodologies and learn how to apply them to IT and cybersecurity topics, as well as some techniques for making your projects faster and more agile.
- 4. Organization Capacity Development and Change Management:** This training highlights the critical role that change management plays in agencies undergoing digital transformation. Participants will learn the principles of organizational capacity development as well as how to implement them within an agency. You will learn about change management from an agency-wide view and how that translates to projects and daily tasks.
- 5. Acquisitions:** This training provides participants with an overview of the budget cycle, the basics of contracting and the different contract types. Participants will learn the sales process and the different roles that are involved in the bid and proposal process. This is critical information for working on proposals and business development, but is also important for understanding the structural barriers to adoption of digital transformation via contracts (e.g. cloud and managed services)
- 6. Cloud Fundamentals:** This training will provide a basic understanding of cloud technologies and the value they can add to organizational resiliency. This includes the components of compute, network and storage, as well as major public cloud providers and different deployment models.

- 7. Modern Workplace and Azure:** This training will provide an overview of the technologies are within Modern Workplace. It will also incorporate Azure, PaaS, SaaS, IaaS and competing platforms. This will be a powerful example of how the adoption of tools can drive/support digital transformation.
- 8. Cyber Program Overview, Cyber Governance and Frameworks:** This training provides participants with frameworks and key concepts within cyber operations functions. Participants will be able to understand the fundamental components of a cyber program and how all elements tie together using by implementing technical, administrative and physical controls to address their risk.
- 9. Cybersecurity Operations Center Fundamentals:** Through this training, participants will learn the role of a SOC and how to lay the groundwork for one through leveraging and implementing frameworks. Technologies used within a SOC, such as SEIM, SOAR, Defender and ATP, will be covered. This is a core capability of Conquest's, and it is a key element of cybersecurity literacy.
- 10. Adaptive Risk Management:** Through this training, participants will learn the compliance, maturity and effectiveness cycle and how to apply it through a digital transformation lens. This training highlights the importance of situational awareness and adapting critical controls based on changes in the design basis threat. It is a leading-edge practice in cybersecurity and a key element of our Conquest/MPS offering.
- 11. A.R.M.E.D.:** This training will provide participants with a hands-on demo of the Conquest software suite ARMS™ Participants will be able to apply knowledge gained in prior trainings in evaluating threats, communicating with stakeholders and managing risk. This is a unique software with a growing market. The demo will help show how adaptive risk management unfolds in real life and what it looks like for executives.
- 12. Conclusion:** This training will ensure that participants understand the process and relationships between cloud, cyber and organizational change management. In this training, participants will discuss the impact of DTX and how they plan to engage with the new information learned in the future. This is where we will really connect the dots for both corporate strategic development *and* individual professional development.